

Business and Technical Information Exchange

A conceptual image of a lightbulb lying on its side. Instead of a filament, the glass part of the bulb contains a detailed image of the Earth, showing continents and oceans. A bright light source from above creates a lens flare effect on the top of the bulb. The background is a dark, textured surface.

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TietoEVERY – Digital Advantage for businesses and societies

Bringing **Global capabilities** to the Nordics in Digital Consulting and Cloud & Infrastructure Services

Scaling the **Nordic mindset** globally in Industry Software, Financial Services and Product Development Services



The **market leader** in **Digital Services** in **Norway, Sweden and Finland**

24 000
professionals
globally

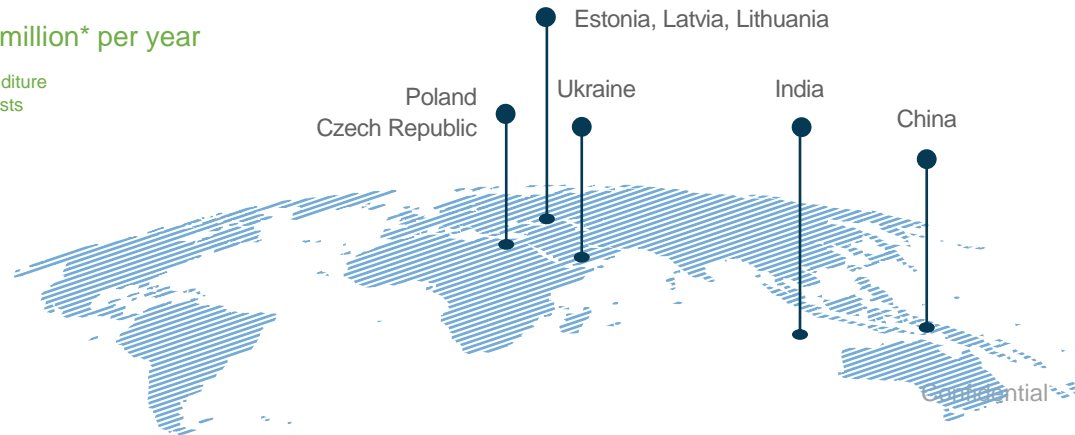
Serving customers
in over
90 countries
worldwide

Investments in technology
and services more than
EUR 100 million* per year

*incl. capital expenditure
and operational costs

Turnover of
approximately
**EUR
3 billion**

More than
10 000
customers



TietoEVERY Data Platforms

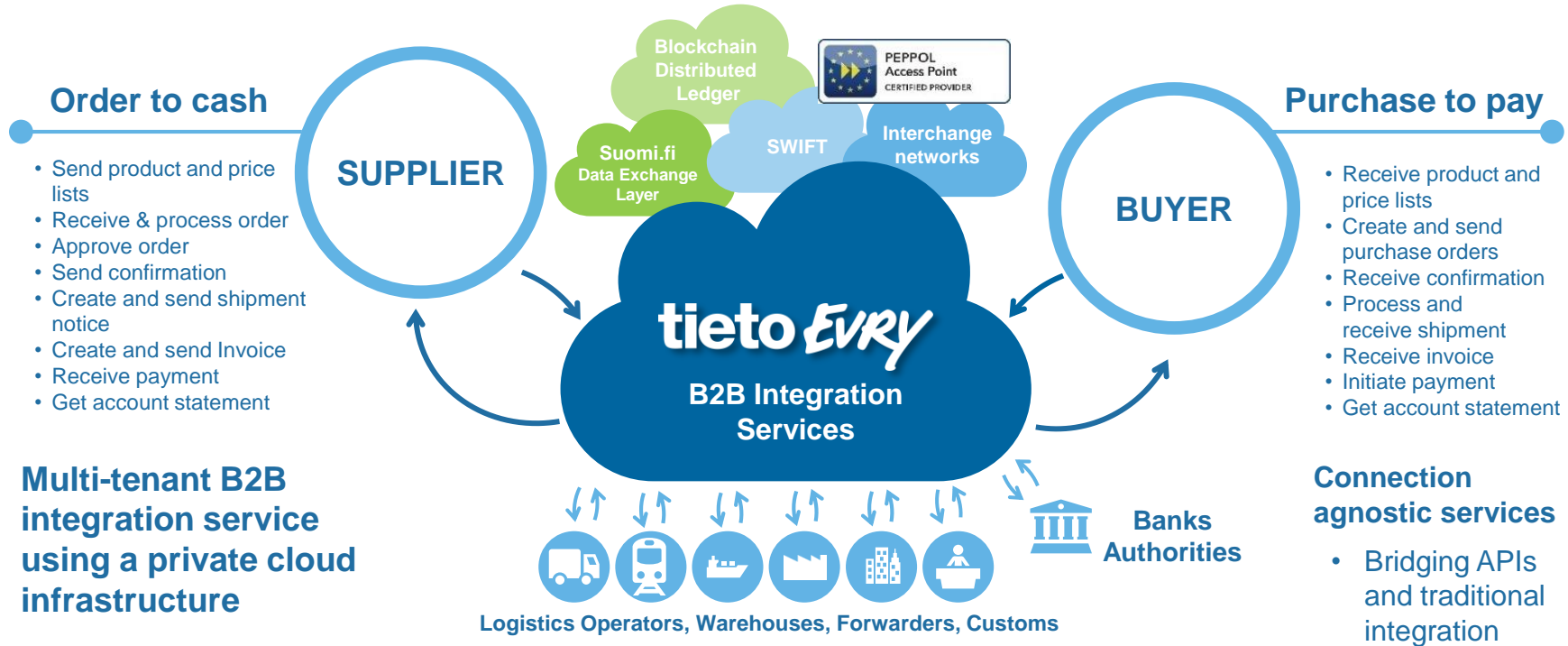
Leading B2B integration service provider in Europe



- Focus on digitizing the connections between business partners, covering large enterprises, banks, public authorities, SMEs and consumers, started late 80's
- A dedicated organization of 340 professionals
- Over one billion business transactions annually
- 5 500 direct customers, 28 sales partners having a very large customer base
- 200 000 active trading partners

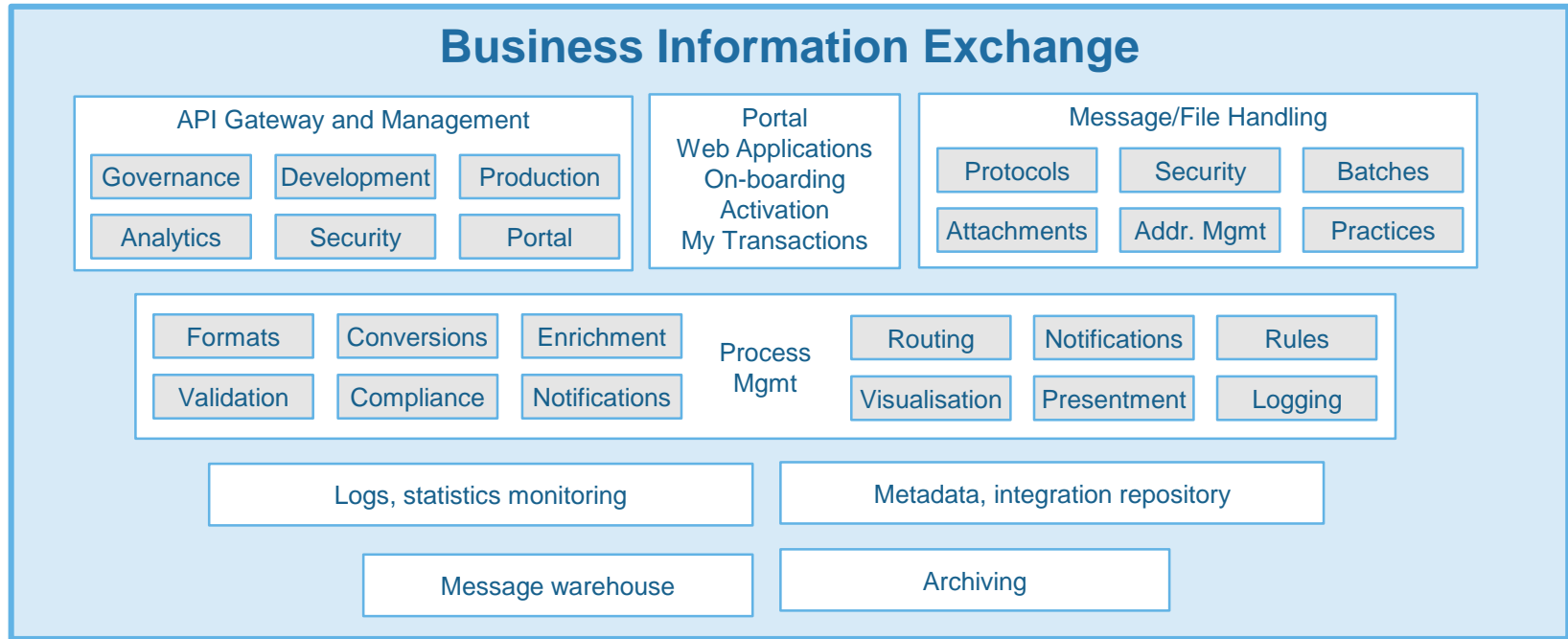
TietoEVERY B2B Integration Services

Automate complete value chains for sell and buy sides

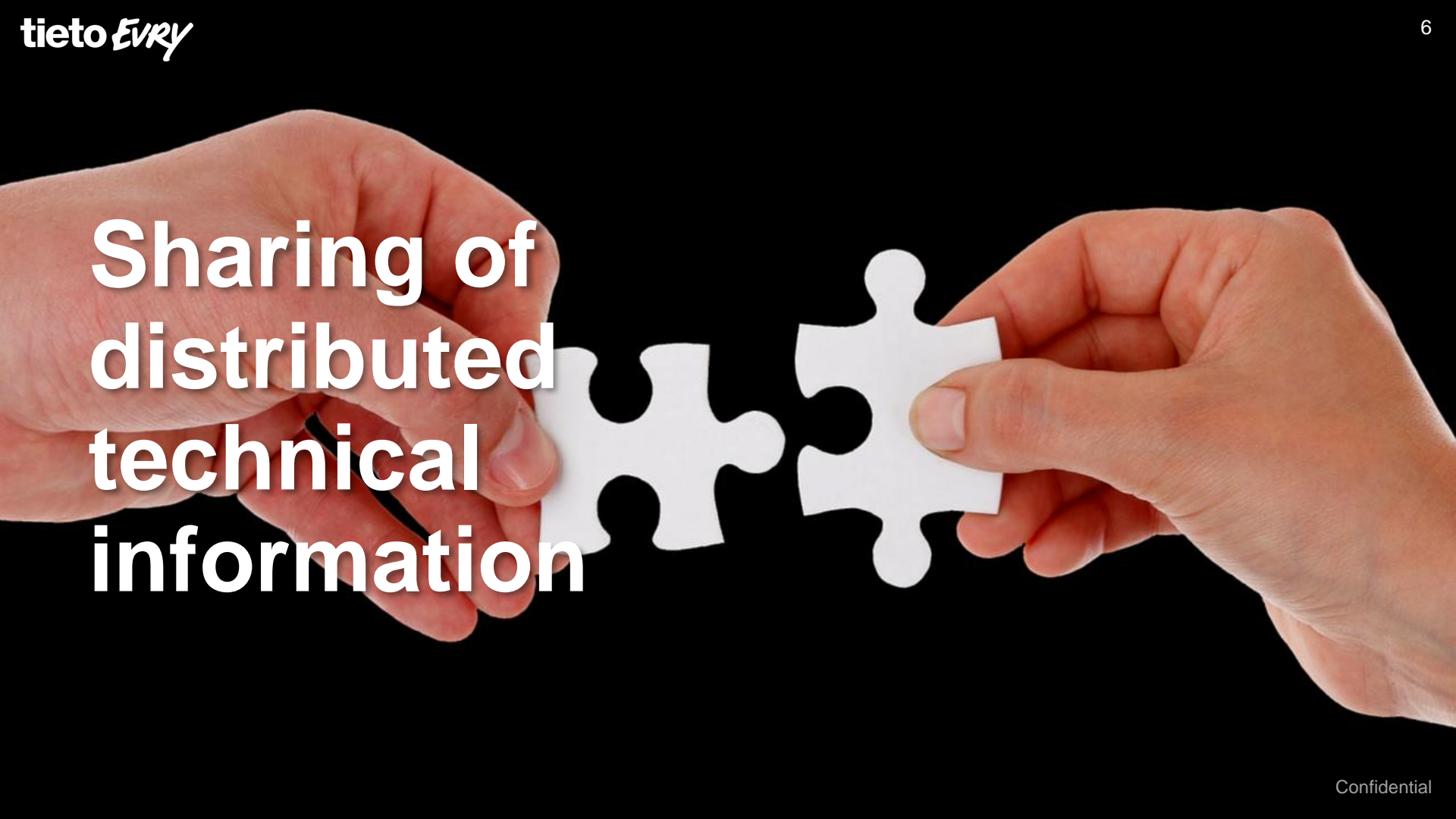


TietoEVERY B2B Integration Services

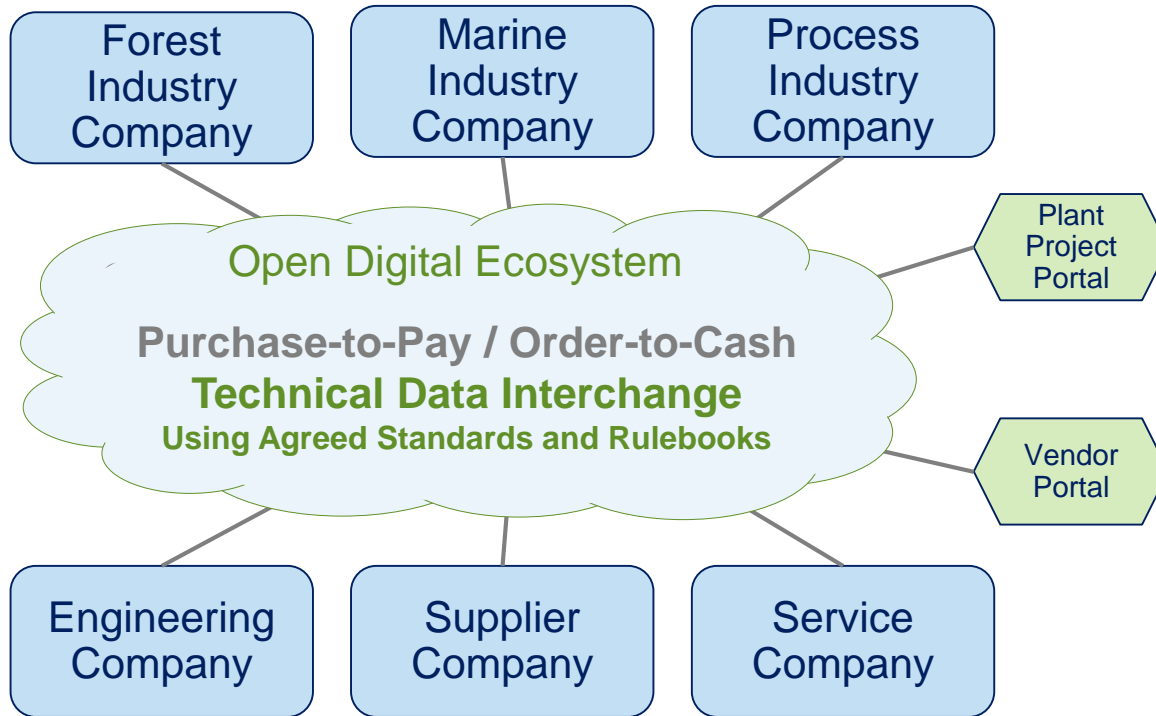
Capabilities for both APIs and file/message handling



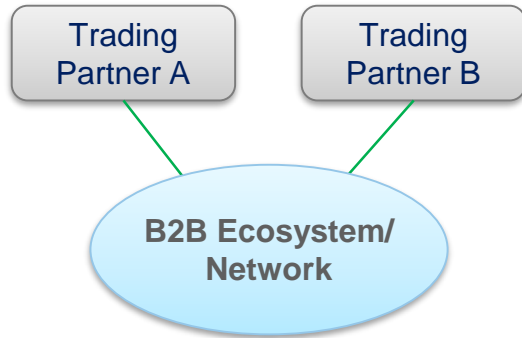
Sharing of distributed technical information

A close-up photograph of two hands, one on the left and one on the right, holding two white puzzle pieces. The hands are positioned as if they are about to snap the pieces together. The puzzle pieces are interlocking, with one piece having a protruding tab and the other having a corresponding recessed socket. The background is a solid black, which makes the white puzzle pieces and the skin tones of the hands stand out. The text 'Sharing of distributed technical information' is overlaid on the left side of the image, in a large, white, sans-serif font.

Sharing of Distributed Technical Information

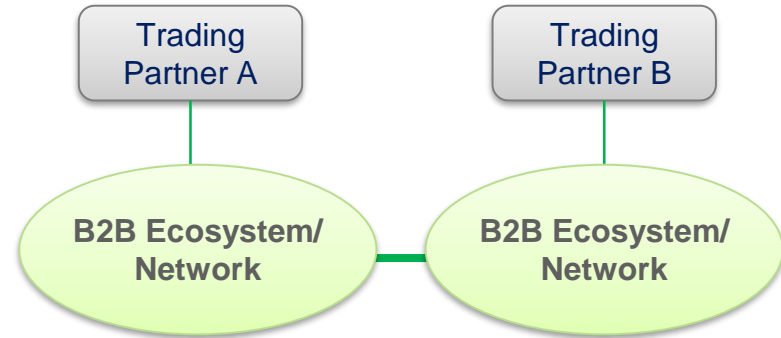


Four Corner Model Creates Network of B2B Ecosystems



Three Corner Model

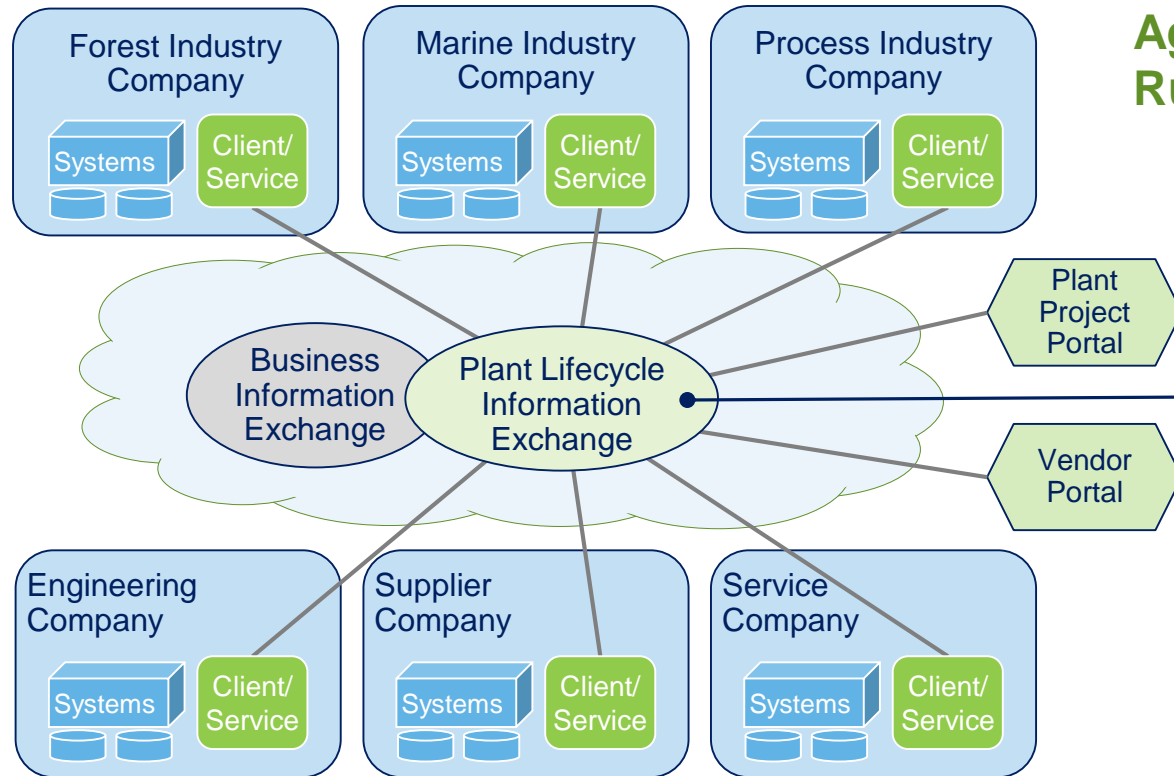
- Customers are connected to the same service provider
- Typical for early development phases of business ecosystems
- This is like a mobile operator without any roaming with other operators



Four Corner Model

- Each customer can select its own service provider, which are interconnected
- Typical for mature business ecosystems
- Like roaming network between mobile operators

Sharing of Distributed Technical Information

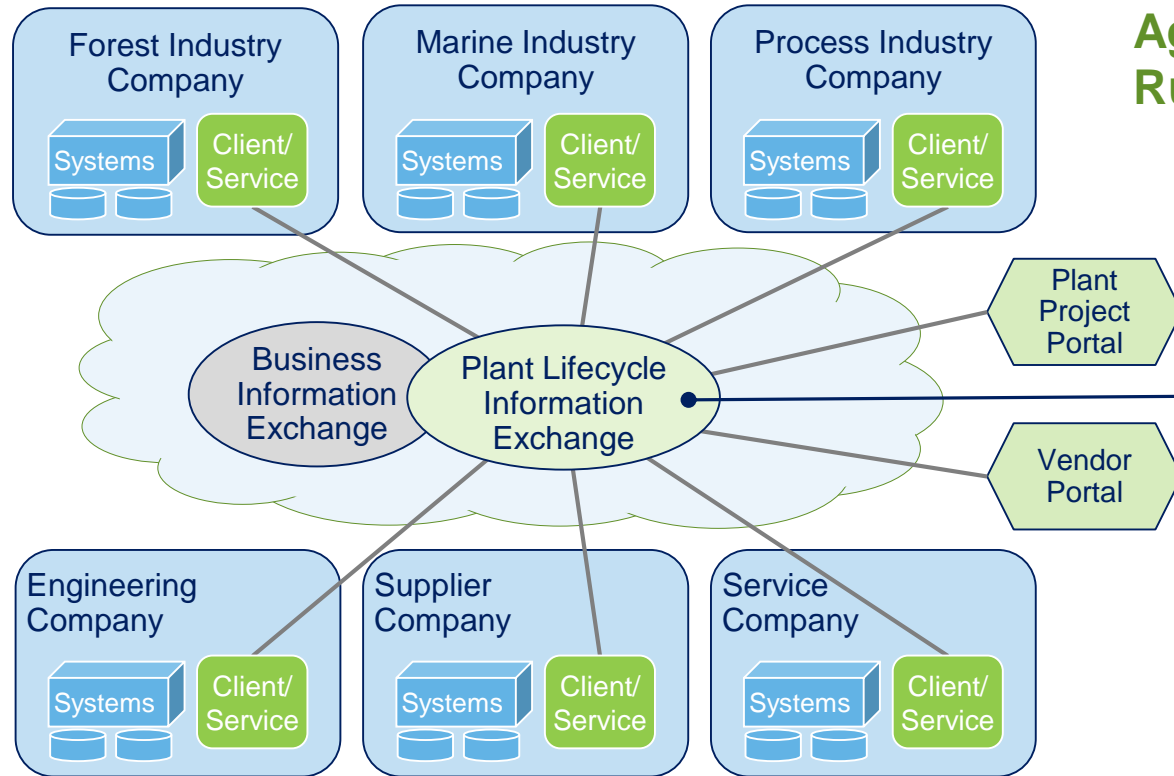


Agreed Standards, Rulebooks and Practices

API and Business Transaction Management

- Transaction tracking
- Monitoring
- Service support
- Consumption based charging
- Reporting
- Version management
- Access and security management

Sharing of Distributed Technical Information



Agreed Standards, Rulebooks and Practices

Shared Functionality Opportunities

- Technical data linking with purchasing transactions
- Web applications for small actors and project needs
- Alternative spare part search
 - Suppliers
 - Other customers
- Finding of more advanced spare replacing the original
- Competitive bidding
- Storage financing



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